

ROHIT SONI

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Objective	I am eager to work with diligence and dedication in order to gain valuable experience in an organizational environment .I am a self-motivated individual with a passion for continuous learning. I thrive in challenging environments and enjoy working on projects that require creative thinking and problem-solving skills.
Experience	Star Health & Allied Insurance, Lucknow / February 2022 – Present <ul style="list-style-type: none">• Developed and implemented proactive customer retention strategies resulting in an increase in renewal rates.• Fostered and maintained strong relationships with key clients, resulting in 20% increase in upsell and cross sell.• Assist with policy renewal and answer any questions the customer may have. Vasundhara Group / August 2021- January <ul style="list-style-type: none">• Proactively identified and addressed client needs resulting in satisfaction rate and positive feedback.• As a relationship manager I have gained valuable experience and maintained strong client relationships. I excel in providing customer service and meeting targets
Educational details	<u>S.No. Name of the Course University Year of Passing</u> 1. X (BHSIE UP) 2019 2. XII (BHSIE UP) 2021 3. B.Com. University of Lucknow 2024

Other Proficiencies	<ul style="list-style-type: none">• Excellent knowledge of Excel, Word and PowerPoint.• Basic knowledge of accounting software's like: - SAP, Quickbook• JP Morgan Chase & Co. Excel Skills Job Simulation on Forage- Jan,2024• Ask Questions to Make Data-Driven Decisions Course Feb,2024• TCS iON E Mail Etiquette Course- Nov,2023
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Personal Strengths	<ul style="list-style-type: none"> • Good communication skills, collaboration and team building skills with efficiency of grasping new concepts quickly and utilizing the same in productive manner; self motivated to be more of a good teammate, believe in the philosophy of leading from the front and en-dashes on failures to get results in the future. • Self discipline, self motivation and self confidence. • Interest in innovation and creativity. • Maintain utmost secrecy. • Work well both in individual capacity as well as part of a team. • Ability of problem analysis and solving.
Hobbies & Extra Curricular Activities	<ul style="list-style-type: none"> • Exploring new areas, Music and Sports enthusiasts. • Led Lakhimpur Cricket Team at District Level. • Won School Cricket tournament as captain • Participated in Team Sports like Cricket, Football, Volleyball at District and School Level. • Participated in various events at the science exhibition and annual day.
Personal Details	<p> Name : Rohit Soni Date of Birth : 13 Feb.2001 Gender : Male Address : 633/01 Radha Puram Colony KanchanPur Matiyari, Lucknow - 226028 Nationality : Indian Languages Known : Hindi, English Mobility : Anywhere in India </p>

I do hereby solemnly declare that the particulars furnished above are true and correct to the best of my knowledge and belief.

Rohit Soni